

## THIS IS WHO I AM – at work

1	I like to focus on details.	1---2---3---4---5---6---7---8---9---10	I like to focus on the bigger picture.
2	I like to compete with others.	1---2---3---4---5---6---7---8---9---10	I don't like to compete.
3	I actively seek other people's company.	1---2---3---4---5---6---7---8---9---10	I prefer working alone or independently.
4	I like to lead others and take responsibility for them.	1---2---3---4---5---6---7---8---9---10	I don't like to lead others or take responsibility for them.
5	Getting things done by the book is important for me.	1---2---3---4---5---6---7---8---9---10	I focus on the atmosphere and smooth collaboration.
6	I like to organize and manage things.	1---2---3---4---5---6---7---8---9---10	I like to inspire and motivate others.
7	I easily sympathize with other people's feelings.	1---2---3---4---5---6---7---8---9---10	I can stay emotionally detached when hearing something sad.
8	I'm honest and direct in all situations.	1---2---3---4---5---6---7---8---9---10	I express myself carefully to avoid hurting anyone's feelings.
9	I like to analyze things before getting started.	1---2---3---4---5---6---7---8---9---10	I rely on my gut instinct when getting started.
10	I base my decisions on facts.	1---2---3---4---5---6---7---8---9---10	I am creative and rely on my emotions.
11	I make decisions quickly and spontaneously.	1---2---3---4---5---6---7---8---9---10	I like to plan and think before making decisions.
12	I like change.	1---2---3---4---5---6---7---8---9---10	I like routines.
13	I'm a pessimist.	1---2---3---4---5---6---7---8---9---10	I'm an optimist.
14	I like to perform in public.	1---2---3---4---5---6---7---8---9---10	I feel really uncomfortable performing in public.
15	I'd like to be different.	1---2---3---4---5---6---7---8---9---10	I'm a nice person.
16	I get energized when managing several things simultaneously.	1---2---3---4---5---6---7---8---9---10	I'm at my most productive when dealing with one thing at a time.
17	My relationships are few but deep.	1---2---3---4---5---6---7---8---9---10	I have large networks and a lot of contacts and relationships.
18	I prioritize other people and their needs and wishes.	1---2---3---4---5---6---7---8---9---10	I prioritize what is important to me.
19	I find it easy to rely on other people and ask for help.	1---2---3---4---5---6---7---8---9---10	I want to manage on my own.
20	In challenging situations, I direct my attention to risks and threats.	1---2---3---4---5---6---7---8---9---10	In challenging situations, I focus on opportunities.